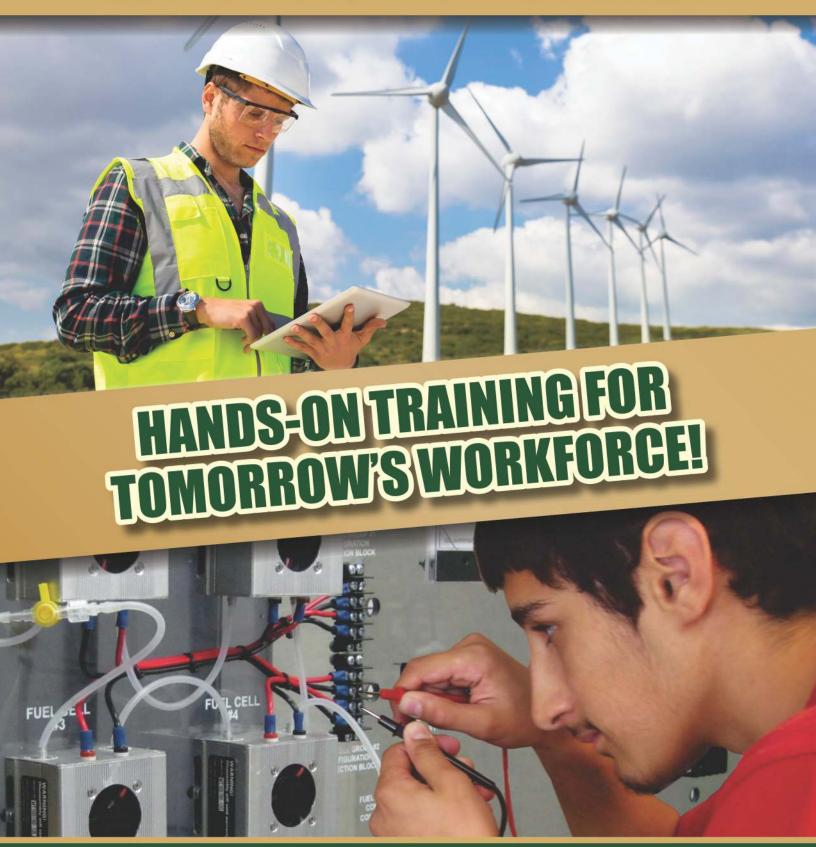
# MARCRAFT

# **RENEWABLE ENERGY, ENERGY EFFICIENCY & MORE**



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\*Due to upgrades, actual product may differ from what is shown.

### **OUR COMMITMENT TO QUALITY EDUCATION**

Marcraft's mission is to develop products and curriculum of exceptional quality for use in effectively teaching and training individuals in careers such as Cybersecurity & IT, Green Technologies, Smart Homes, Connectivity and more. These programs are tailored toward today's high-demand skill sets. Marcraft stands above the rest as the premier technical training provider specializing in hands-on, real-world inspired labs and practicums. Marcraft's approach to these subjects focuses on providing a comprehensive and integrated program tailored toward achieving the skills, knowledge, and certification necessary to begin and/or advance the career of choice.



# **WHY CHOOSE MARCRAFT?**

Marcraft has been providing technical training solutions for more than 40 years. Today, we focus on Green Technology, Connectivity, and Security System training programs that excel in either a classroom or professional training environment. We engineer and design the training hardware, training software and courseware materials necessary for success in your school classroom, career/technical education facility, or professional training environments around the globe. Marcraft serves customers in all 50 states, the Canadian provinces and in more than 30 countries around the world.

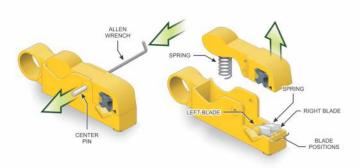


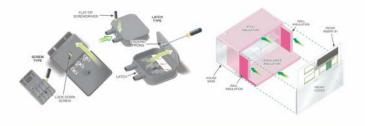
#### FOR THE STUDENT

Providing just a textbook or online learning to teach different skills is an incomplete approach. Learning should be both cognitive and physical. Our programs consist of instruction for both theory and hands-on procedures using real equipment and software students will encounter in the field. All books are fully illustrated, and authored by experienced professionals in each discipline.

Nowhere else will students will receive this level experience and interaction in their chosen field.

- Hands-on, Industry-Inspired Lab Exercises
- Comprehensive and Illustrated Curriculum
- Test Prep for Industry Certification Exams
- Extensive Online Content
- Real-World Experience Used to Create Step-by-Step Paths to Certification







Marcraft is a proud supporter & contributor at the National SkillsUSA Competition!



# **WHY CHOOSE MARCRAFT?**

#### FOR THE INSTRUCTOR

Marcraft programs include everything an instructor needs to successfully prepare students for careers in their chosen skill. These all-inclusive programs are customizable to each different learning environment. Each program includes outstanding instructor support and training, industry standard hardware and our elite curriculum to ensure student success rates stay high.

All of Marcraft's turn-key programs come with access to an instructor specific Online Learning Management System (LMS) complete with the proper curriculum, test banks, PowerPoints and gradebook features needed to teach the material to each select group of students.

Instructors can use the materials provided to assist students with their industry certification test preparations. Utilizing the LMS portal, instructors have access to study guides, reference material and even test banks which can be used to create customized practice tests specific to your students' needs.

- On-Site Instructor Training
- Online Classroom Management (LMS)
- 1-800 Tech Support
- Industry Certification Test Prep
- Industry Standard Hardware



"So the benefits of having the labs built into the workbooks, is that it's unique. Not a lot of programs do that. I have a lot of trainers, not a lot of them come with a curriculum, not a lot of them will come with a team that will come out and train you and make you feel more confident. Not a lot of them come with the workbook pages, plus the student version, the teacher resources, it a whole wide array that makes it doable. I can access it, I understand it. I'm able to go and dive in and learn things with the students."

> **ALISSA WALLEN** COBB INNOVATION AND TECHNOLOGY ACADEMY COBB COUNTY, GEORGIA



# **WHY CHOOSE MARCRAFT?**

#### FOR THE EMPLOYER.

All Marcraft programs are created and built using industry standard hardware and software to ensure all hands-on activities match with real world expectations. This genuine training experience prepares students for potential career paths in their chosen skill by preparing them for both their industry standard certifications exams as well as their first day in the field.

"CTE is an investment in the future of our economy, our workforce and our country."

REPRESENTATIVE JAMES LANGEVIN

Desirable career certifications are at the heart of what Marcraft represents. With leading experts from both the educational and industrial communities, we have created instructional materials and certification practice exams in an effort to exhaustively prepare students for their future. In pursuit of the desired certification, students will gain not only the knowledge of theory that they will need to succeed, but also all of the hands-on skills that employers demand.

# What is Career and Technical Education?

CTE is delivered at comprehensive and dedicated high schools, area technical centers, community colleges, technical colleges, and some 4-year universities. Students can earn industry certifications and licenses along with other degrees.

CTE is the answer to the nation's projected deficit of 6.5 million skilled workers in various fields.

"Students in postsecondary
CTE programs are more likely
to be employed within five
years than those in an
academic field of study."

**CTEworks** 



# **INDUSTRY CERTIFICATIONS**

#### MARCRAFT PROGRAMS PREPARE STUDENTS FOR THESE CERTIFICATIONS:



#### GREEN TECHNOLOGIES -

1. NABCEP PV Installer, Entry Level Marcraft Course: Solar/PV Installer Certification Program

2. Electronic Technicians Association (ETA) Solar/PV Installer Marcraft Course: Solar/PV Installer Certification Program

3. Electronic Technicians Association (ETA) Small Wind Installer Marcraft Course: Wind Turbine Technician Training Guide

4. RESNET Rater Marcraft Course: Energy Auditing

#### SMART HOME \_\_

1. Electronic Technicians Association (ETA) Basic Smart Technology Systems (STS)

Marcraft Course: STS Basic Certification Program

2. Electronic Technicians Association (ETA) STS Audio-Video Endorsement

Marcraft Course: STS Audio-Video Endorsement

3. Electronic Technicians Association (ETA) STS Security-Surveillance Endorsement Marcraft Course: STS Security-Surveillance Endorsement

4. Electronic Technicians Association (ETA) STS Computer **Networking Endorsement** Marcraft Course: STS Computer Networking Endorsement

5. Electronics Technicians Association (ETA) STS Environmental Controls Endorsement

Marcraft Course: STS Environmental Controls Endorsement



#### SPECIALTY PROGRAMS .

1. Electronic Technicians Association (ETA): Certified Alarm Security Technician

Marcraft Course: Security & Surveillance Certification Program

2. Electronic Technicians Association (ETA): Fiber Optic Installer Marcraft Course: Fiber Optic Installer Certification Program

3. Electronic Technicians Association (ETA) Data Cabling Installer Marcraft Course: Low Voltage Wiring Certification Program

Please note, we provide programs that help prepare students for these certification examinations, not the certifications themselves

# WHY GET CERTIFIED?

#### THE ADVANTAGES OF INDUSTRY CERTIFICATION

#### **#1 Demonstrates Proficiency**

An industry certification verifies an individual possesses the knowledge and skills needed to thrive in the workforce. The standards assessed in a certification exam are established by industry leaders and are based on industry needs. Employers can be assured the individual has mastered the industry standards tested in the certification exam and are highly-qualified and well-trained employees.

#### #2 Leads to More Employment Opportunities

An industry certification can open doors when it comes to employment opportunities. Studies show individuals who earn industry certifications are more likely to be employed one year after earning a certification. Because those who earn industry certifications have a verified set of knowledge and skills, employers are more willing to hire them compared to someone without an industry certification. Comparatively, earning a certification can be a valuable asset to individuals who are looking to advance their career through promotions

#### #3 Increases Earning Potential

Because industry certification earners are more proficient and effective in their positions, they are more likely to earn higher salaries and pay increases than those without industry certifications.

#### #4 Offers Professional Development Opportunities

Some businesses and industries encourage employees to expand their knowledge and skills by offering professional development opportunities or requiring continuing education credits. Earning an industry certification is a way for a student or employee to strengthen their resume while becoming a more valuable asset to their company.

#### #5 Provides Job Security

While not all careers require a 4-year college degree, more than half of all jobs descriptions in the U.S. call for some form of post-secondary education. 53 percent of jobs are considered middle-skills positions. These positions require education beyond a high school diploma but less than a college degree. However, only 43 percent of individuals possess the necessary requirements to fill middle-skills positions. One way to meet the necessary educational and training requirements of a middle-skill position is by earning an industry certification. Researchers estimate by 2024, 48 percent of all job openings will be middle-skill positions.

#### #6 Offers Professional Credibility

Not only does an industry certification boost an individual's credibility with employers, it can also be a signal to coworkers and other professionals in the industry the certification earner is highly-qualified and possesses the necessary knowledge and skills needed to be an asset to the company. Individuals who possess professional credibility are more likely to be effective in their positions, find more enjoyment in their work and experience camaraderie with their coworkers and supervisors.

#### #7 Shows Commitment to Industry

An individual who earns an industry certification demonstrates his or her passion commitment to the industry. Earning an industry certification requires a significant investment of time and effort and indicates the individual is willing to put forth the necessary requirements to achieve success.

#### #8 Keeps Current with Industry Changes

Earning an industry certification guarantees the individual is up-todate with current industry standards and practices, especially if the individual has been in the field in for a significant portion of their career. Remaining current is particularly important in industries where the technologies and methods change quickly.

#### #9 Increases Employee Value

Regardless of an individual's career stage, listing an industry certification on a resume is a signal to potential employers the applicant has the necessary knowledge and skills needed to be an effective employee. On average, employers spend \$1,252 and invest 33.5 hours to training a new employee. However, this investment does not ensure an employee will be fully productive after the 33.5 hours, and it takes an average of eight months for an employee to be fully, independently productive. Individuals who have earned an industry certification require less on-the-job training and become fully productive at a faster rate. When an employer hires an industry certification earner, they save their company valuable time and resources by employing an individual who already possesses the necessary qualifications and training.

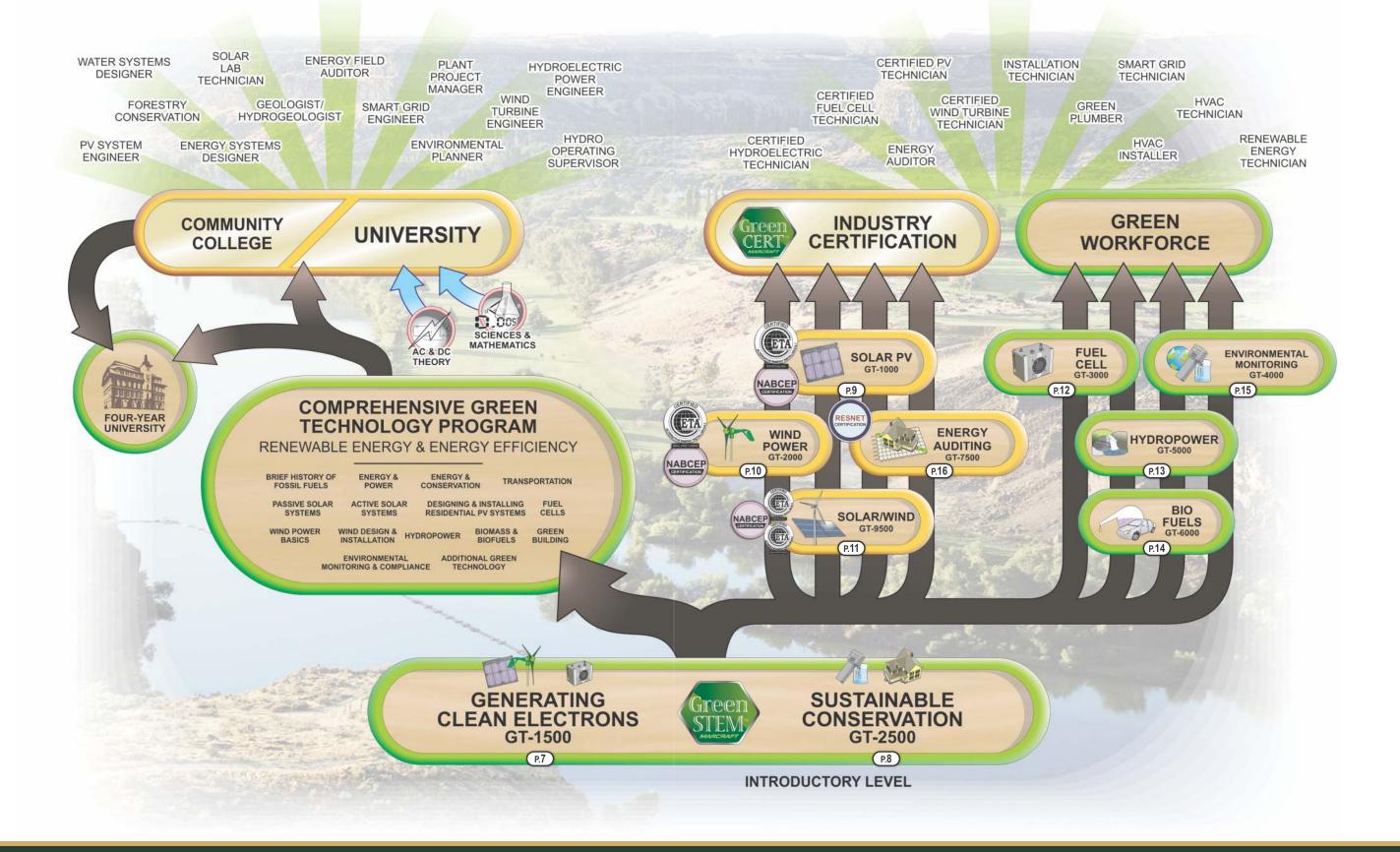
#### #10 Expands Professional Network

When an individual earns a certification from a recognized industry leader, he or she is automatically connected to the certifying organization. Not only does this allow the individual to associate themselves with the certifying organization, but they also join the ranks of others who have earned the industry certification. This expands their professional network, connecting them to thousands of individuals who share their knowledge, skills and passion for the industry.

NOTE: Industry certifications have much more validity and value when they are created and accepted by potential employers as "industry-standard". For example, if you conduct an Internet search on Indeed.com or other job search web sites with the certification name (ie. CompTIA Security+, Cisco CCNA, or ASE), you will find employers specifically asking for

Other certifications or certificates, many times proprietary in nature ("for us by us"), have been created by testing companies or curriculum companies as a way to sell tests or books. These do not provide much benefit to the student in terms of their marketability to an employer.

# **GREEN TECHNOLOGY CAREER PATHS**



# T GREEN TECHNOLOGY

#### GENERATING CLEAN ELECTRONS GT-1500

The GT-1500 Clean Electron Generation course provides students an introductory, hands-on, interactive experience with the three leading sources of alternative energy generation technologies: Wind Power, Solar Power, and Fuel Cells. Upon completion, students will confidently be able to identify the individual components of each power generation approach and articulate their function and contribution to the overall process. Will prepare students for full-scale programs ahead.



## Not Just a Simulation! Hands-on Labs Use the Following Equipment:

Photovoltaic Panels
Wind Turbines
Diversion Load Controllers
Battery Storage System
Electrolyzers
Fuel Cells
Inverters
Control Panel Meters, Switches, & Fuses
Multimeters

## The Marcraft Generating Clean Electrons Course covers these topics:

#### **Wind Power**

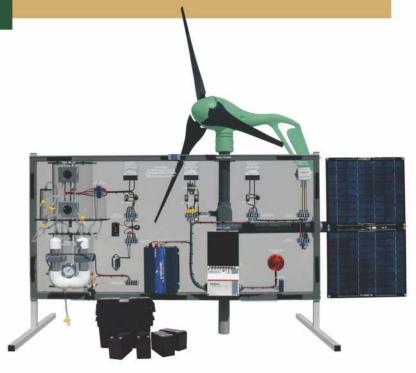
Installing and Testing a Wind Turbine Configuring and Testing Off-Grid Installations Design and Create a Wind Turbine Power System

#### Solar Power

Installing, Combining, and Testing Solar Panels Configuring and Testing Off-Grid Installations Design and Create a Solar Charging System for Portable Hand-Held Devices

#### **Fuel Cells**

Connecting a Fuel Cell for Electrical Generation
Configuring and Testing Off-grid Installations
Combining Wind and Solar Power Systems
Configuring and Testing Combined Alternative
Energy Systems for Off-Grid Operations
AND MUCH MORE!



# Real World Hands-on Labs!

#### **INCLUDES:**

GT-1500 Clean Electron Generation Panel
GT-150IG Instructor's Guide with PowerPoint Presentation Media
(1 Per Classroom)



#### ACCESSORIES:

GT-150 Generating Clean Electrons Text/Lab Guide
GT-15T GREENSTEM Toolkit for the GT-1500
GT-15C GREENSTEM Consumable Kit for the GT-1500

GT-150SC SCADA Package

## SUSTAINABLE CONSERVATION GT-2500

The GT-2500 Sustainable Conservation Technology Panel provides students an introductory hands-on interactive experience with multiple energy design, monitoring and auditing processes and technologies. As important as generating power and energy can be, it is equally important to understand how we can conserve and improve upon our current processes. With identification and analysis techniques learned throughout the course, students will understand how new techniques such as LEED design are improving the efficiency of our energy usage.



#### Not Just a Simulation! Hands-on Labs Use the Following Equipment:

Passive Solar Water Heaters
Data Loggers
Temperature Sensors
Wind Speed Sensors
Sound Sensors
Light Sensors
Humidity Sensors
Ph Sensors
Dissolved Oxygen Sensors

Computer Aided Drafting & Design Software

## The Marcraft Sustainable Conservation Course covers these topics:

#### **Energy Auditing**

Measuring Electrical Consumption of Devices Calculating Electrical Loads Implementing Power Saving Options Evaluating Insulation Values

#### **Environmental Monitoring**

Gathering Data with Portable Datalogger Evaluating Soil and Water as Insulation Charting Temperature Changes Throughout a Structure with Different Insulation and Heating Conditions

#### Sustainable Architecture

Structural Building Components' Affect on Energy Consumption Planning Sustainable Buildings Passive Solar Lighting and Heating Techniques

LEEDS Standards
AND MUCH MORE!



# Real World Hands-on Labs!

#### INCLUDES:

GT-2500 Sustainable Conservation Technology Panel (Requires PC Workstation Computers)

GT-250IG Instructor's Guide with PowerPoint Presentation Media (1 Per Classroom)



#### **ACCESSORIES:**

GT-250 Sustainable Conservation Text/Lab Guide GT-250SC SCADA Package

#### SOLAR PHOTOVOLTAIC INSTALLER CERTIFICATION PROGRAM GT-1000

42 GW of new renewable power-generating capacity was added to the US grid, primarily driven by robust solar additions. Renewable energy use also set new highs: 8.8% of total US energy demand and 23% of electricity demand per Bloomberg, Feb. 28, 2024.

The Bureau of Labor Statistics projects that employment for solar photovoltaic installers will grow 22% from 2024 to 2034, which is much faster than the average for all occupations.

The Solar PV Technology Training Panel allows instructors to teach every aspect of solar power to their students. From installation, to configuration, to AC and DC conversion, students can learn how each of the features of solar power work together. Using the NABCEP and ETA certifications as guiding principles, students will gain valuable knowledge and experience in topics such as solar resources and principles; selection identification; proper installation sequence, performance characteristics and troubleshooting methods; permitting best safety practices; and economic impact.

#### **CERTIFICATIONS:**



ETA Photovoltaic Installer Level 1

NABCEP Exam

#### Not Just a Simulation! Hands-on Labs Use the Following Equipment:

Photovoltaic Panels
Load Diverters
Inverters
Battery Storage System
Control Panel Meters, Switches, & Fuses
Multimeters

## The Marcraft Solar Photovoltaic Installer Certification Course covers these topics:

Energy and Power
Passive Solar Systems
Active Solar Systems
Troubleshooting PV Systems
Building Codes and Compliance
Understanding Blueprints
Design & Installation of Residential Scale
Photovoltaic Systems
AND MUCH MORE!



#### **INCLUDES:**

GT-1000 Solar PV Technology Panel

GT-100IG Instructor's Guide with PowerPoint Presentation Media (1 Per Classroom)



#### **ACCESSORIES:**

GT-100 Solar PV Text/Lab Guide
GT-10T Solar Panel Tool Kit
GT-10C Solar Panel Consumable Set

GT-100SC SCADA Package

## T GREEN TECHNOLOGY

#### WIND TURBINE INSTALLER CERTIFICATION PROGRAM GT-2000

Wind turbines, whether large or small, are increasingly popular for energy generation, especially in off-grid environments. As a result, manufacturers are constantly increasing development efforts to develop the next generation of smaller wind turbines. Marcraft's Wind Turbine training panel will prepare students on topics such as the theory of wind energy and electrical generation; site evaluation; design and selection of wind systems; proper installation, components, and troubleshooting methods; safety; finance; and environmental assessment and management.

#### **CERTIFICATIONS:**





ETA Small Wind Turbine Installer Level 1

#### Not Just a Simulation! Hands-on Labs Use the Following Equipment:

Wind Turbines
Diversion Load Controllers
Battery Storage System
Inverters
Control Panel Meters, Switches, & Fuses
Multimeters

## The Marcraft Wind Turbine Installer Certification Course covers these topics:

Energy and Power
Wind Power Technology
Wind Turbine Design
Troubleshooting Wind Turbine Systems
Building Codes and Compliance
Understanding Blueprints
Design & Installation of Residential Scale Wind
Turbine Systems
AND MUCH MORE!





#### **INCLUDES:**

GT-2000 Wind Turbine Technology Panel
GT-200IG Instructor's Guide with PowerPoint Presentation Media
(1 Per Classroom)



#### **ACCESSORIES:**

GT-200 Wind Turbine Text/Lab Guide
GT-20T Wind Panel Tool Kit
GT-20C Wind Panel Consumable Set
GT-2000AC Advanced Controls Hardware

GT-200SC SCADA Package

SOLAR/WIND ENERGY CERTIFICATION PROGRAM

GT-9500

Best of Two Worlds! Combine solar and wind technology into one comprehensive learning environment focusing on the best in new green technologies. The best of the GT-1000 and GT-2000 in one panel and one curriculum.

#### **CERTIFICATIONS:**



ETA Photovoltaic Installer - Level 1



ETA Small Wind Turbine Installer - Level 1

NABCEP Exam

#### Not Just a Simulation! Hands-on Labs Use the Following Equipment:

Solar Photovoltaic Panels

Wind Turbines

**Diversion Load Controllers** 

Battery Storage System

Inverters

Control Panel Meters, Switches, & Fuses

Multimeters

#### The Marcraft Solar/Wind Installer Certification Course covers these topics:

**Energy and Power** 

Passive Solar Systems

Active Solar Systems

Troubleshooting PV Systems

Wind Power Technology

Wind Turbine Design

Troubleshooting Wind Turbine Systems

**Building Codes and Compliance** 

Understanding Blueprints

Design & Installation of Residential Scale

Photovoltaic Systems

Design & Installation of Residential Scale Wind **Turbine Systems** 

AND MUCH MORE!







#### **INCLUDES:**

GT-9500 Solar/Wind Energy Training System

**GT-100IG** Solar PV Installer Instructor's Guide with PowerPoint

Presentation Media (1 Per Classroom)

GT-200IG Wind Turbine Installer Instructor's Guide with

PowerPoint Presentation Media (1 Per Classroom)



#### **ACCESSORIES:**

GT-100 Solar PV Text/Lab Guide **GT-200** Wind Turbine Text/Lab Guide

**GT-10T** Solar Panel Tool Kit

GT-10C Solar Panel Consumable Set

**GT-20T** Wind Panel Tool Kit

GT-20C Wind Panel Consumable Set GT-2000AC Advanced Controls Hardware

**SCADA Package** GT-950SC

#### FUEL CELL TRAINING PROGRAM GT-3000

The Marcraft Fuel Cell Technology training program is designed to provide students with a comprehensive understanding of fuel cell technology. The program covers the fundamentals of fuel cell systems, including their construction, operation, and maintenance. Students will gain experience working with data acquisition software, graphing and scientific calculators, mechanical drawings and digital multimeters. A Fuel Cell Technician may work in transportation or portable and stationary applications.



## Not Just a Simulation! Hands-on Labs Use the Following Equipment:

Photovoltaic Panels

Electrolyzers

Fuel Cells

Inverters

Control Panel Meters, Switches, & Fuses

Multimeters

## The Marcraft Fuel Cell Training Course covers these topics:

History of Fossil Fuels

**Environmental Concerns** 

Electric Grid

Alternative Energy Sources

Types of Energy

Potential and Kinetic Energy

Voltage and Current

**Electrical Loads** 

**Electrical Power Consumption** 

Power Math

Making Electrical Connections

History of Fuel Cells

Hydrogen Production, Storage and Transportation

Types of Fuel Cells

How Fuel Cells Work

Fuel Cell Systems

Future of Fuel Cells

AND MUCH MORE!

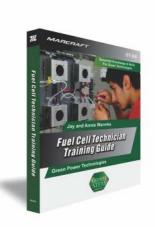




#### **INCLUDES:**

GT-3000 Fuel Cell Technology Panel

GT-300IG Instructor's Guide with PowerPoint Presentation Media (1 Per Classroom)





#### **ACCESSORIES:**

GT-300 Fuel Cells Text/Lab Guide
GT-30T Fuel Cell Panel Tool Kit
GT-30C Fuel Cell Panel Consumable Set

GT-300SC SCADA Package

# HYDROPOWER TRAINING PROGRAM GT-5000

Marcraft's Hydropower training panel will ensure individuals are trained in all aspects of the operation and maintenance of a hydro generation plant, as well as flow control of the river system and tributaries. They will confidently be able to monitor equipment conditions and performance, accomplish preventive and minor maintenance routines, and conduct process control and failure analyses. Students will operate plant equipment such as turbines, pumps, valves, gates, fans, electric control boards, and battery banks.



#### Not Just a Simulation! Hands-on Labs Use the Following Equipment:

Multimeters
Motors and Gears
Water Wheels
Control Panel Meters, Switches, & Fuses
Flow Meters

## The Marcraft Hydropower Training Course covers these topics:

Types of Energy
Potential and Kinetic Energy
Voltage and Current
Electrical Loads
Electrical Power Consumption
Power Math
Making Electrical Connections
History of Hydropower
Hydropower Terms
Measuring Head and Flow
Microhydropower Systems
Turbines
Maintenance

Economics of Microhydropower

AND MUCH MORE!



# Real World Hands-on Labs!



#### **INCLUDES:**

GT-5000 Hydropower Technology Panel
GT-500IG Instructor's Guide with PowerPoint Presentation Media
(1 Per Classroom)



#### ACCESSORIES:

GT-500 Hydropower Text/Lab Guide GT-500SC SCADA Package

#### **BIOFUELS TRAINING PROGRAM** GT-6000

Marcraft Biofuels Training Program is designed to provide students with a comprehensive understanding of biofuel technology. Within the GT-6000 training panel, students will understand the various ways of making biofuels including chemical reactions, fermentation, and heat to break down the starches, sugars, and other molecules in plants. The resulting products are then refined to produce a fuel that cars or other vehicles can utilize for power. In this program, students will work with and understand a variety of fuel sources including corn, sugarcane, soybeans and other plants that are used to produce biofuels.



#### Not Just a Simulation! Hands-on Labs Use the Following Equipment:

Stills

Hydrometers

**Biodiesel Production Equipment** 

Biofuel-Powered Radio Controlled Truck

#### The Marcraft Biofuels Training Course covers these topics:

Types of Energy

Potential and Kinetic Energy

Power Math

Transportation Fuels

Biomass and Biofuels Basics

Types of Energy Produced

Pyrolysis

Gasification

Anaerobic Digestion

Ethanol, Biodiesel & Green Diesel

Limitations to Overcome

Wood Gas Generators

Backyard Ethanol

Backyard Biodiesel

Safety and Quality Control

By-product Management

AND MUCH MORE!





# Real World Hands-on Labs!

#### **INCLUDES:**

GT-6000 **Biofuel Technology Panel** 

GT-6080 Biofuels-Powered Radio Controlled Truck

Instructor's Guide with PowerPoint Presentation Media (1 Per Classroom) **GT-600IG** 



#### ACCESSORIES:

Bio-Fuels Text/Lab Guide GT-600 GT-60C **Bio-Fuels Consumable Set** 

GT-600SC **SCADA Package** 

# ENVIRONMENTAL MONITORING GT-4000

The Environmental Monitoring (EM) Training Program enables students to study the human effect on our environment. Hands-on labs introduce students to data loggers, sensors, and lab equipment to perform the necessary tests on air and water to establish quality, identify heavy metals, eliminate noise pollution, and filter out light and UV radiation, to name a few. EM technicians provide critical data for environmental scientists and specialists.



#### Not Just a Simulation! Hands-on Labs Use the Following Equipment:

**Data Loggers** 

Temperature Sensors

Wind Speed Sensors

Sound Sensors

Light Sensors

**Humidity Sensors** 

pH Sensors

Dissolved Oxygen Sensors

Carbon Dioxide Sensors

## The Marcraft Environmental Monitoring Course covers these topics:

Monitoring Air Quality

Radon Gas

Carbon Monoxide and Combustible Gases

Carbon dioxide

Volatile Organic Compounds

Airborne Lead

Asbestos

Monitoring Water Quality

Radon in Water

Heavy Metals

Pesticides

Environmental pH Water Assessments

Sound and Noise Pollution

Light and UV Radiation

Environmental pH Soil Sampling

Lead Pollution in Soil

AND MUCH MORE!





#### INCLUDES:

GT-4000 Environmental Monitoring Technology Module

(Requires PC Workstation Computers)

GT-400IG Instructor's Guide with PowerPoint Presentation Media (1 Per Classroom)



#### **ACCESSORIES:**

GT-400 Environmental Monitoring Text/Lab Guide
GT-40C Environmental Monitoring Consumable Set

#### **ENERGY AUDITING CERTIFICATION** GT-7500

Establish working knowledge of standard energy auditing practices and LEED certification standards. Be able to calculate the energy efficiencies of lighting as well as evaluate the climate control capabilities of structural designs and insulation materials. Effectively use current technologies available including infrared cameras for evaluation of both residential and commercial buildings.

#### **CERTIFICATIONS:**



RESNET Home Energy Rater Certification

#### Not Just a Simulation! Hands-on Labs Use the Following Equipment:

Model House with Heating System Infrared Camera Passive Heating System Different Insulation Different Types of Light Bulbs

#### The Marcraft Energy Auditing Certification Course covers these topics:

Sustainable Architecture

Residential and Commercial Structures

**Energy and Power** 

**Energy Audits** 

Insulation, Windows, and Ventilation

Lighting

Hot Water Heaters

Passive Solar Systems

Green Design Considerations

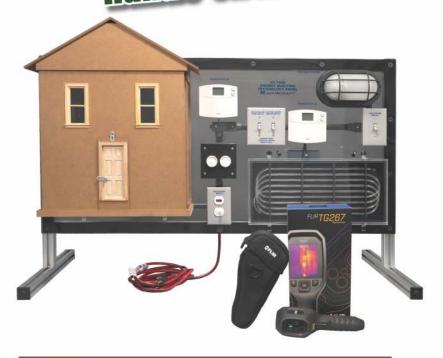
**Building Codes and Compliance** 

**Understanding Blueprints** 

AND MUCH MORE!



# Real World Hands-on Labs!



#### INCLUDES:

Energy Auditing Technology Panel (Requires PC Workstation Computers) GT-7500

GT-7510 IR Camera

**GT-750IG** Instructor's Guide with PowerPoint Presentation Media

(1 Per Classroom)



#### **ACCESSORIES:**

GT-750 **Energy Auditing Text/Lab Guide** 

GT-750SC **SCADA Package** 

#### GREEN TECHNOLOGY CONCEPTS AND PRACTICES

GT-900T

This Marcraft GreenSTEM Textbook sets the stage introducing the principles that led us to the quest for rapid expansion of green technologies - the worldwide energy crisis, global warming, rapidly expanding middle classes around the world. diminishing worldwide resources, and global power economics. In subsequent chapters, basic electrical principles are covered along with the theory of each major green technology, which is covered in detail. In each case, you will learn the underlying science of the technology, the application of the science to these technologies, math principles associated with the technology as well as engineering and design principles required to implement and scale the technology.





#### The Marcraft Green Technology Concepts and Practices Text Book covers these topics:

Solar (Photovoltaic) Power (Design and Installation)

Solar Thermal (Solar Hot Water)

Small Wind Power (Design and Installation)

Fuel Cell Technology

Biofuels (Ethanol and Biodiesel) and Biomass

Micro-Hydro Power Systems

**Energy Conservation Techniques** 

**Energy Auditing** 

Green Building Concepts

Transportation Issues

**Environmental Compliance and Monitoring** 

Ocean Energy, Geothermal Energy, and Nuclear Energy

AND MUCH MORE!

#### **INCLUDES:**

GT-900T

**Green Technology Concepts & Practices Text Book** 

#### SCADA

SCADA (Supervisory Controls And Data Acquisition) systems are comprised of both hardware and software used to control processes as well as acquire all necessary data needed for future analysis, from one location.

This functionality can be added to all Marcraft Green Technologies Panels and/or Programs with the exception of the GT-4000 program. By attaching the SCADA-Pro interface and sensors to the back of the panel, a computer can then be connected to the SCADA-Pro interface. Using the provided software, students can monitor multiple measurements in real time.

#### Sensor Types:

DC Current

DC Voltage

AC Current

AC Voltage

Temperature

Pressure

**RPM** 

Flow Rate

#### Data Acquisition & Control Buildable Systems:

On/Off

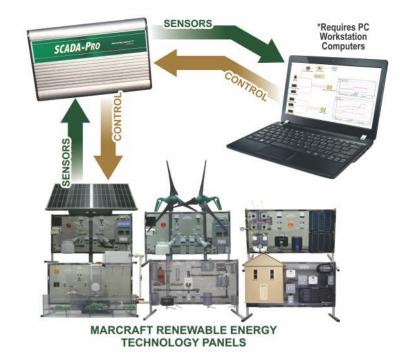
Digital Logic

Proportional

Derivatives

Integral Controls

Combinations



#### AVAILABLE ADD-ONS FOR THESE PANELS:

GT-100SC GT-1000 SCADA Add-on	GT-300SC GT-3000 SCADA Add-on
GT-150SC GT-1500 SCADA Add-on	GT-500SC GT-5000 SCADA Add-on
GT-200SC GT-2000 SCADA Add-on	GT-750SC GT-7500 SCADA Add-on
GT-250SC GT-2500 SCADA Add-on	GT-950SC GT-9500 SCADA Add-on

#### PANELS BUILT FOR SCADA

GT-600SC Biofuels SCADA Panel

# STS BASIC CERTIFICATION PROGRAM STS-1000

Teach students to install and interconnect residential electronic communications, computer, control and entertainment equipment. These expert training systems are the perfect addition to existing construction or electronics program.

Smart Technology Systems (STS) is a professional certification for those who design and oversee the installation and integration of electronics systems in residences and light commercial buildings. In a modern integrated environment, these system are associated with the facility's SOHO networks – both wired and wireless.

#### CERTIFICATIONS:



ETA Basic Smart Technology Systems

#### Not Just a Simulation! Hands-on Labs Use the Following Equipment:

Integration Controllers
Distribution Boards
Power Injectors & IR Repeaters
Phone Line Simulators
Coaxial Splitters
110-Type & 66-Type Connection Blocks
Cable Testers

Home Routers

AND MUCH MORE!

## The Marcraft STS Basic Certification Course covers these topics:

Protective Gear & Protection Safe Tool and Equipment Use OSHA Regulations Basic First Aid & CPR

Meters, Circuit Breakers & Branch Circuits

NEC Wire Standards Wiring Load Calculations Light Fixtures & Light Controls Grounding & Bonding

Basic Hand Tools & Specialized Test Tools

Cable Pulling

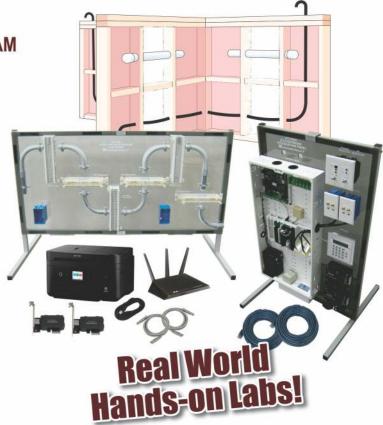
Labeling and Documentation Structured Wiring Standards

Wires, Connectors & Terminations

Category Wiring Standards Introduction to Blueprints

New Construction Rough-in Techniques

Retrofit Installation Applications Customer Service Skills Troubleshooting Essentials AND MUCH MORE!



#### INCLUDES:

RS-500 Test Wall & Peripherals RS-200 Low Voltage Wiring Lab Panel

RS-8000 Residential Networking Station (Requires Two PC

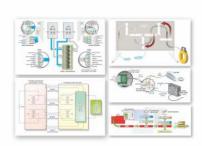
Workstations)

RS-4000 Home Integration Panel

RS-100IG Instructor's Guide with PowerPoint Presentation Media

(1 Per Classroom)





#### ACCESSORIES & ENDORSEMENT PACKAGES:

RS-100SET STS BASIC Text and Lab Guide

RS-400 Consumables Kit RS-450 STS Tool Kit

RS-6000 STS Audio/Video Endorsement (AV) Package

RS-8000 STS Computer Networking (CN) Endorsement Package
RS-3000 STS Environmental Controls (EC) Endorsement Package
RS-9000 STS Security & Surveillance (SS) Endorsement Package

(More Endorsement Info on Next Pages)

#### STS ENDORSEMENT PACKAGE

In addition to the BASIC STS Certification, it is possible to obtain additional endorsements for more specialized areas of home electronics integration.

NOTE: Requires the RS-1000

#### **CERTIFICATIONS:**

ETA Smart Technology Systems Audio-Video Endorsement (AV)

ETA Smart Technology Systems Computer Networking Endorsement (CN)

ETA Smart Technology Systems Environmental Controls Endorsement (EC)

ETA Smart Technology Systems Security-Surveillance Endorsement (SS)





#### **INCLUDES:**

RS-6000 Audio-Video System Lab Panel

Residential Networking Equipment Package (Requires 2 PC Workstation Computers) RS-8000

RS-3000 Multi-Zone HVAC System Panel

RS-7000 **Residential Power & Control System Panel** 

RS-9000 Security Installer Panel (Requires a PC Workstation

Computer)

RS-100EIG STS Endorsements Instructor's Guide with

PowerPoint Presentation Media (1 Per Classroom)

#### **ACCESSORIES:**

RS-600E STS AV Text/Lab Guide STS CN Text/Lab Guide **RS-800E RS-300E** STS EC Text/Lab Guide **RS-900E** STS SS Text/Lab Guide

#### STS AUDIO/VIDEO ENDORSEMENT RS-6000

STS professionals that possess the Audio/Video (AV) Endorsement know about monitors, speakers, amplifiers, distribution systems and antennas. They also understand acoustics and the electrical signals used by these devices.

NOTE: Requires the RS-1000

#### CERTIFICATIONS:



ETA Smart Technology Systems Audio-Video Endorsement (AV)

#### **INCLUDES:**

RS-6000 Audio-Video System Lab Panel

STS Endorsements Instructor's Guide with PowerPoint RS-100EIG

Presentation Media (1 Per Classroom)





#### **ACCESSORIES:**

**RS-600E** STS AV Text/Lab Guide

# STS COMPUTER NETWORKING ENDORSEMENT

RS-8000

With the Computer Networking (CN) Endorsement, STS professionals demonstrate advanced knowledge of computer networks, networking hardware, and communication wiring. They should also know how to configure networks and devices.

NOTE: Requires the RS-1000

#### **CERTIFICATIONS:**



ETA Smart Technology Systems Computer Networking Endorsement (CN)

#### **INCLUDES:**

RS-8000 Residential Networking Equipment Package (Requires 2 PC Workstation Computers)

RS-100EIG STS Endorsements Instructor's Guide with PowerPoint Presentation Media (1 Per Classroom)



#### **ACCESSORIES:**

RS-800E STS CN Text/Lab Guide

# STS ENVIRONMENTAL CONTROLS ENDORSEMENT

RS-8500

The Environmental Controls (EC) Endorsement show that an STS professional has studied lighting and HVAC controls, along with controls for other features such as remote door entry, energy, curtains, aquariums, pools, ponds, water fountains and water sprinklers.

NOTE: Requires the RS-1000

#### CERTIFICATIONS:



ETA Smart Technology Systems Environmental Controls Endorsement (EC)

#### INCLUDES:

RS-3000 Multi-Zone HVAC System Panel

RS-7000 Residential Power & Control System Panel

RS-100EIG STS Endorsements Instructor's Guide with PowerPoint

Presentation Media (1 Per Classroom)



#### **ACCESSORIES:**

RS-300E STS EC Text/Lab Guide

# STS SECURITY & SURVEILLANCE ENDORSEMENT

RS-9000

By obtaining the STS Security & Surveillance (SS) Endorsement, STS professionals show proficiency installing, configuring, and troubleshooting security, fire, and surveillance systems.

NOTE: Requires the RS-1000

#### **CERTIFICATIONS:**



ETA Smart Technology Systems Security-Surveillance Endorsement (SS)

#### INCLUDES:

RS-9000 Security Installer Panel (Requires a PC Workstation

RS-100EIG STS Endorsements Instructor's Guide with PowerPoint Presentation Media (1 Per Classroom)



#### **ACCESSORIES:**

RS-900E STS SS Text/Lab Guide

#### FIBER OPTICS INSTALLER **CERTIFICATION COURSE** DC-6000

The Complete Fiber Optic Installers Certification Course from Marcraft prepares technicians to answer the growing demand for qualified cable installers who can understand and implement fiberoptic technologies. The text/lab book covers the theory and hands-on skills needed to prepare students for fiber-optic entry-level certification.

#### **CERTIFICATIONS:**



**ETA Fiber Optics Installer Certification** 

#### Not Just a Simulation! Hands-on Labs Use the Following Equipment:

Wire Cutters & Strippers Fiber Optical Connectors & Plugs Fiber Optical Patch Panel Fiber Optical Splice Case Optical Time Domain Reflectometer **Fusion Splicer** 

#### The Marcraft Fiber Optic Installers Certification Course covers these topics:

Fiber Tools and Safety Considerations Basic Concepts of Fiber Optics Optic Fundamentals for Fiber Optics **Optical Devices Fiber Connections** Fiber Optics Network System Documentation and Troubleshooting Understanding Blueprints AND MUCH MORE!





#### **INCLUDES:**

DC-6000 Fiber Cabling Lab Workstation DC-60T Fiber Cabling Tool Set

DC-60C Fiber Cabling Consumable Supplies Set DC-600IG

Instructor's Guide with PowerPoint Presentation Media

(1 Per Classroom)



#### **ACCESSORIES:**

DC-600 Fiber Cabling Text/Lab Guide DC-60T **Fiber Cabling Tool Set** Fiber Cabling Consumable Supplies Set DC-60C DC-690 Optical Time-Domain Reflectometer (OTDR) DC-695 **Fusion Splicer** 

# COMMERCIAL LOW-VOLTAGE WIRING CERTIFICATION PROGRAM

DC-2000

The Complete Data Cabling Installers Certification, from the Electronic Technician Association (ETA), provides the IT industry with a vendor-neutral introduction for skilled personnel installing low voltage cabling.

Marcraft provides students with the knowledge and skills required to pass the ETA Data Cabling Installer Certification (DCIC) exam and to become a certified cable installer. The DCIC is nationally recognized and is the hiring criterion used by major communication companies.

#### **CERTIFICATIONS:**



**ETA Data Cabling Installer Certification** 

## Not Just a Simulation! Hands-on Labs Use the Following Equipment:

Fish Tape
Multimeters
110-Type & 66-Type Connection Blocks
Punch-down Tools
Cable Strippers & Crimpers
Ethernet Plugs & Jacks
Cable Testers

## The Marcraft Commercial Low-Voltage Wiring Course covers these topics:

Basic Standards and Practices
Facilities Issues
Cable Ratings and Performance
Cable Installation and Management
Testing And Troubleshooting
Industry Standards
Pulling Cable
The Telephone System
Understanding Blueprints
AND MUCH MORE!





# Real World Hands-on Labs!

#### INCLUDES:

DC-2000 Structured Low Voltage Wiring Lab Workstation

DC-20D Set of Data Cabling Durable Supplies

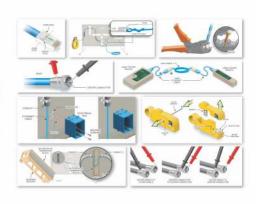
DC-20T Set of Data Cabling Tools

DC-20C Set of Data Cabling Consumable Supplies

DC-200IG Instructor's Guide with PowerPoint Presentation Media

(1 Per Classroom)





#### **ACCESSORIES:**

DC-200 Commercial Low Voltage Wiring Text/Lab Guide

DC-20D Set of Data Cabling Durable Supplies

DC-20T Set of Data Cabling Tools

DC-20C Set of Data Cabling Consumable Supplies

#### SECURITY & SURVEILLANCE CERTIFICATION PROGRAM SS-2000

Alarm security technicians protect homes and businesses by installing, testing, and servicing security and surveillance systems. This type of job requires good knowledge of electrical principles. Marcraft provides a practical way to practice these skills with this certification course.

#### **CERTIFICATIONS:**



ETA Certified Alarm Security Technician (CAST)

#### Not Just a Simulation! Hands-on Labs Use the Following Equipment:

Security Controllers

Motion and Magnetic Switch Sensors

Magnetic Door Locks

**Proximity Card Readers** 

Push-to-Open Buttons

Smoke Detectors and Fire Alarms

Sirens & Strobes

Security Controller Network Interfaces

Relays

Security Cameras

Network DVRs

Security Controller Software

## The Marcraft Security & Surveillance Certification Course covers these topics:

History & Evolution of Electronic Alarm Systems

**Basic Annunciation Configurations** 

Alarm Electronic Systems

Control Stations and Certificate Services

Testing of Electronic Alarm System Circuits

Creating and Development of First Central Station

EMI and RFI Electrical Interference on Circuits

Sensors and Input Devices

Control Panels

Keypad and Remote Programming

Glass Protection, Motion and Shock Sensing

Power Supplies and Power Backup

Touch Screen, Computers and Telephone Input

Fire Alarms Basics and Fundamentals

Residential and Commercial Installations

Wireless and Electrical Monitoring Supervision

Wired and Wireless Alarm Systems

Fire. Heat and Smoke Detection Devices

Video Surveillance and Recording

Internet Access to Security Systems

Security Cameras

Network Digital Video Recorders

AND MUCH MORE!



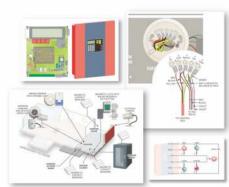


#### **INCLUDES:**

SS-2000 Security System Installer Panel

SS-200IG Instructor's Guide with PowerPoint Presentation Media (1 Per Classroom)





#### **ACCESSORIES:**

SS-200 Security System Installer Theory/Lab Guide SS-20D Security System Installer Durable Supplies Set

SS-20T Security System Installer Tool Kit

SS-20C Security System Installer Consumable Supplies Set

States use a variety of federal, state and local funds to pay for CTE programs, and research supports the need for more funding. High school students who complete at least two course credits in courses designated as "pathways" led to about a 95% graduation rate, and this is according to federal data. This translates to a 10% increase when compared to the national average. A 2019 University of Nevada study found that students who completed a CTE pathway scored significantly higher on the ACT composite math, science, English, reading and writing assessments than those who did not.

CTE associate degrees can pay \$10,000 more per year than associate degrees in other fields – and can even pay more than bachelor's degrees – while limiting student debt.

Georgetown University Center on Education and the Workforce, 2020

"Investing in high-quality training programs is key to addressing labor shortages for skilled jobs", says Anthony Carnevale, director of Georgetown University's Center on Education and the Workforce. "Unlike many European countries, the U.S. doesn't have federally backed training programs, but the time may have come", he says.

CTE is delivered at comprehensive and CTE-dedicated high schools, magnet schools, area technical centers, community and technical colleges and some four-year universities.



APPLIED LEARNING on technical topics integrated with rigorous academics and employability skills PORTABLE
CREDENTIALS
such as industryrecognized certifications
and college credits

# MHY CTES CAREER TECHNICAL EDUCATION

CTE students earn industry certifications and licenses, postsecondary certificates, associate degrees, bachelor's degrees and higher.

The Bureau of Labor Statistics defines green jobs as those that address either adaptation to or mitigation of climate change. Specifically, these jobs do at least one of the following: produce goods and services that benefit the environment; preserve natural resources; serve to make business processes more environmentally friendly; or reduce natural resource use.

92% of high school students and 69% of college and adult students are engaged in CTE, learning skills in the classroom and on the job.

National Center for Education Statistics

The demand for sustainability has created two parallel workforce phenomena — the development of new careers in the green industry, such as solar panel installers and wind turbine technicians, and the "greening" of all other jobs. Sustainability issues are growing very important in a number of careers. CTE offers early exposure to students regarding sustainable energy career options through curriculum integration and provides the "cutting edge" training necessary to ensure future employees meet workforce pipeline needs.

ACTE Issue Brief - Energy Sustainability

The rapid acceleration of job growth in so many "green" sectors at one time is creating huge demand for skilled workers. Without a

corresponding system of education and training for these jobs, the clean energy and sustainability transition could be hampered. For example, according to the U.S. Department of Energy, in 2022, more than half of energy employers in many states reported difficulty finding qualified workers.

PRACTICAL APPLICATION

of knowledge and skills

through work-based

experiences

While it is unclear exactly how many new climate jobs will be created, projections up to 9 million this decade are realistic, many of which will be in contracting and construction. As stated directly from the article, "...many of these jobs will come from the federal expansion of apprenticeship programs as well as jobs in the skilled trades that do not always require a four-year degree".

Career and Technical Education (CTE) for Climate Jobs – MDRC July 2023

CTE is the answer to the nation's projected deficit of 6.5 million skilled workers, including infrastructure, health care and manufacturing workforce shortages.

Construction Industry Resources, 2021

# All training units are built right here in our plant in Western New York State.





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